



# Agreement with financial entities to favour credit for entrepreneurs

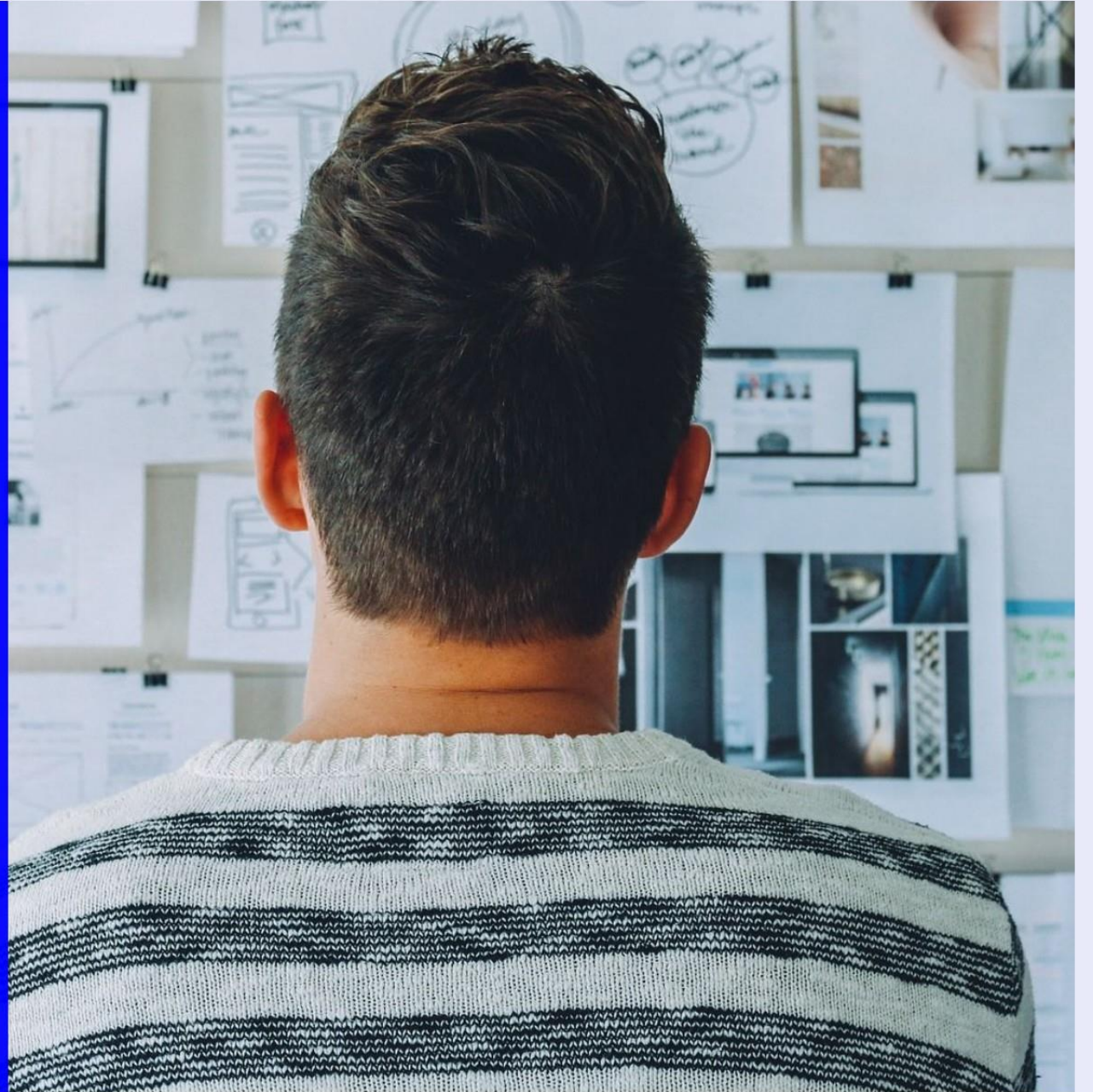
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DESARROLLO INTEGRAL  
DEL VALLE DE AMBROZ

# The problem

- Needing to pay the investing before getting paid the grant
- Difficults for credit access
- Financial exclusion







## The solution

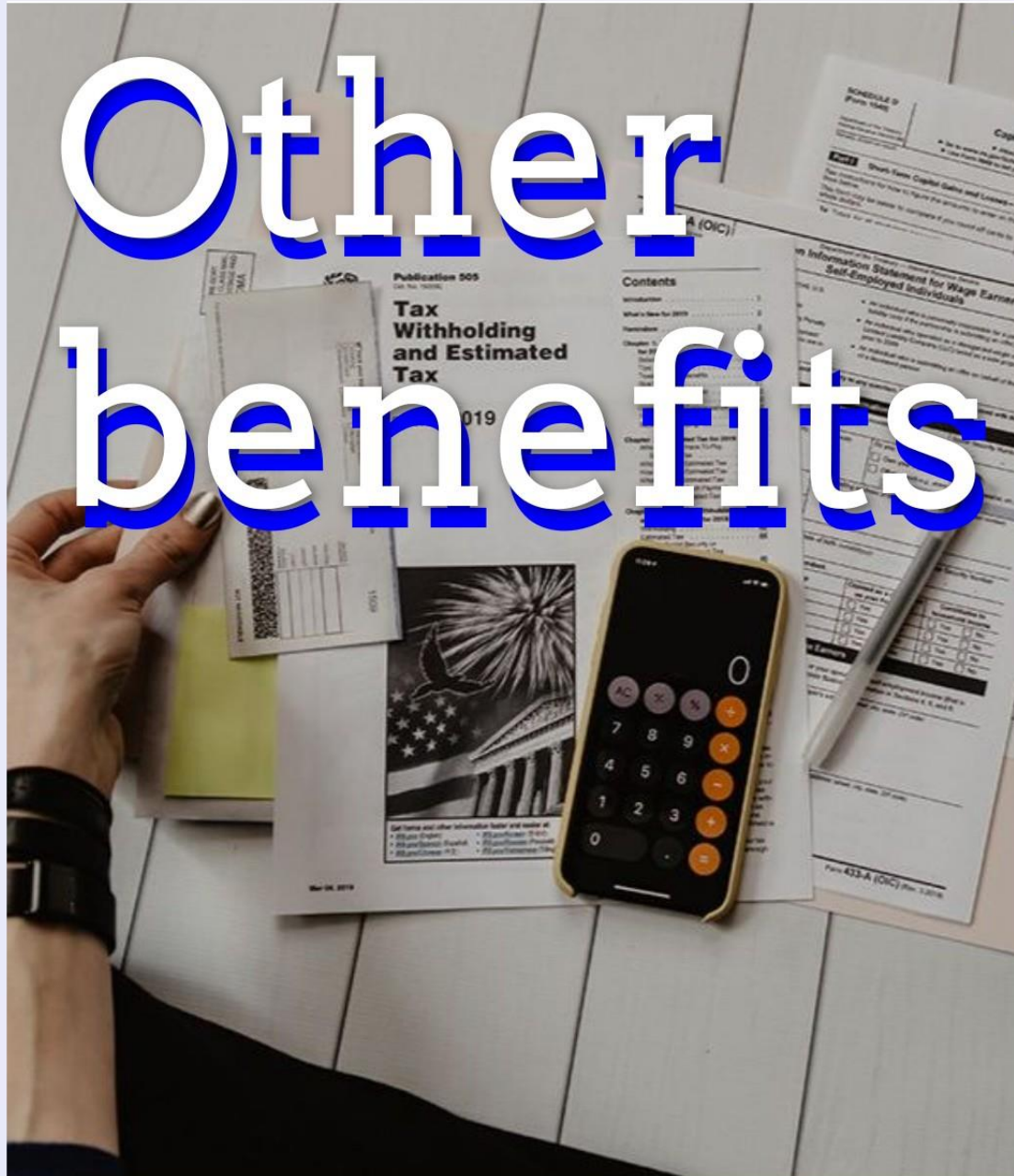
An agreement among REDEX (Regional Rural Development Network in Extremadura) and the Caja Rural of Almendralejo.



# Financial terms

- Special financial terms for entrepreneurs, including the payment in advance of the grant and the rest of the investment
- Also special conditions for the LAG

TYPE	TERM	INTEREST RATE
Grant advance	Up to 24 months	Euribor + 1,50%
Project financing	120 months, personal credit	Euribor + 2,25€
Project financing	240 months, mortgage	Euribor + 1,95%



- Opening of at least 1 office in the area
- 3.000€/year to support the Regional Network
- 1.500€/year for the LAG
- 1.500€/year to support a project with social or cultural interest in the area of the LAG



# Lessons learnt



## Useful

But credit access is still hard.  
Risk evaluation is difficult to overcome despite the agreement



## Direct contact

When a representative of the bank is part of the board of the LAG is easier to get financial support



## Offers

The entrepreneurs usually sign their credits with the bank with the best offer, that it is not always the one that we have an agreement with



¡Muchas gracias!

Thank you very much!

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